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## **Larsen and Toubro and TMEIC enter into partnership agreement**

*Wednesday, 11 Nov, 2009*

Larsen & Toubro and Toshiba Mitsubishi-Electric Industrial Systems Corporation have signed a Preferred Integrator Agreement covering specific control system solutions in the metal sector and the paper industry.

TMEIC will supply its low voltage variable frequency system drives and industrial controls to L&T. L&T will leverage its strengths in engineering, project execution and local service as well as experience in India and the GCC countries to deliver mill automation solutions to customers.

Mr Dale Guidry CEO of TMEIC GE expressed his enthusiasm over the agreement. Mr Guidry said that "L&T has an excellent presence in the Indian market and a portfolio of products and systems integration expertise that complement our expertise in drives and automation. We look forward to working closely with L&T to provide solutions to these key industries that will drive our customers' success well into the future."

Commenting on this Mr JP Singh development executive vice president of Electrical & Automation vertical of L&T said that "L&T was looking to provide a state-of-the-art, reliable control systems to long and flat product segments in steel industry so as to complete its electrical and automation suite. The agreement with TMEIC GE and TMEIC fulfills this need and is an important step towards strengthening our presence in automation space of steel and paper industry."

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