
Readymade information to help you expand your reach in India

Monday, 16 Nov, 2009

Last 8 months have spelt doom for almost all walks of life, more so for booming steel and consuming sectors in India. Now every company is taking various measures to remain afloat at these trying times and emerge as winner later

In addition to realigning business processes and improving efficiency to reduce costs, one can try to expand business by reaching out to more clients.

But Indian industry is by and far highly defragmented and thus it is quite difficult and time consuming to reach smaller players. Therefore SteelGuru has made an effort over last 12 months to collect the contact details of various segments and has published several directories.

The directories contain only the following details

1. Name
2. Address
3. Phone No
4. Fax No (Wherever available)
5. E Mail (Wherever available)
6. URL (Wherever available)

They are delivered in PDF format through e mail

The list of such directories is as under

?Sl	Name	Month	USD	Entries	E mails
1	Indian Steel Makers	8-Feb	1250	723	446
2	Stainless Steel Manufacturers in India	8-Mar	350	55	55
3	Electrical Steel Users in India	8-May	800	431	300
4	Tin Plate Users in India	8-May	625	147	90
5	Autoparts Manufacturers in India	8-May	625	431	403
6	Cement Manufacturers in India	8-Aug	200	186	157
7	Machine Tool Manufacturers in India	8-Aug	600	389	381
8	Transport Companies in India	8-Aug	350	176	130
9	Refractory Manufacturers in India	8-Aug	350	74	68
10	Tube and Pipe makers in India	8-Aug	350	208	129
11	Overseas Scrap Suppliers to India	8-Sep	500	1191	1074
12	Indian Marine Industry	8-Oct	150	49	35
13	Forging Industry in India	8-Oct	350	121	82
14	Indian Galvanizers	8-Nov	350	203	150

15	Induction Furnace based steelmakers	8-Nov	300	399	283
16	Indian Ferroalloy Producers	8-Nov	250	60	60
17	Alloy steel Manufacturers in India	8-Dec	250	56	50
18	Wire Drawing Manufacturers in India	9-Jan	200	70	59
19	Mining Industry in India	9-Jan	350	162	141
20	Steel Pipe Makers in China	16-Dec	500	1208	1193
21	Fasteners Units in India	25-Jan	250	274	157
22	Re-Rolling Industry in India	29-Jan	300	825	113
23	Construction Companies in India	8 Aug	950	1000	749
24	White and Yellow Goods	2-Jan	150	107	46
25	Stainless steel supply Chain in China	8-Jul	800	246	246
26	Steel Tube makers in India	10-Oct	350	208	129

Pl visit <http://www.steelguru.com/reports/list.html> or send a mail to reports@steelguru.com for further information

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