
Denman & Davis allies with Tools4Mfg.com

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Denman & Davis announced that it has allied with Tools4Mfg.com and now D&D's customers have access to an advanced material calculator that enables them to determine specific requirements for their projects from material type and grade shape, to the proper product processing method. Buyers then send that information to Denman & Davis via the database of registered suppliers, and Denman & Davis then responds with an automated customer-specific price quote.

Mr Dave Deinzer president of Denman & Davis said "The steel industry needs to better integrate new technologies into its customer side operation to improve information gathering and order placement. Products such as Tools4Mfg meet that need, helping service centers like us connect with new customers, improving our interaction with existing customers, and enabling us to better control costs. It's a great resource that continues to evolve, and that has the potential to further streamline our business."

Tools4Mfg, which is owned by the recently created Expedicom, is backed by the North American Steel Alliance, a coalition of independent steel distributors formed to bring greater value to their customers and suppliers. Tools4Mfg.com unites buyers and sellers in a virtual marketplace, improving supplier access to new business opportunities, and providing purchasers with instant access to pricing, availability, and supplier information.

Since 1888, Denman & Davis has served the OEM, Machine Shop, MRO, and Construction industries, along with a variety of other markets. Today with locations in New Jersey, New York, Rhode Island, and Pennsylvania Denman & Davis is the Northeast's largest general line independent Steel Service Center.

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